

Location	Brand Stores - All India										
Disc%	5.0%	5.0%	10.0%								
Max disc	3000	5000	5000	7500	9000	10000	12000	14000	17500	22500	27500
Min Txn	18000	46000	40000	50000	65000	95000	85000	150000	190000	250000	250000
BRAVIA											
	KDL-32W6100	KD-50X80J	KD-55X75K	KD-55X80J	XR-55X90J	KD-75X80J	XR-55A80J	XR-65A80J	XR-65A95K	XR-77A80J	XR-83A80L
	KD-32W830	KD-50X80K	KD-55X75L	KD-55X80K	XR-55X90K	KD-75X80K	XR-55A80K	XR-65A80K	KD-85X85J	XR-77A80K	XR-85X95L
	KD-32W830K	KD-50X80L		KD-55X85J	XR-65X90J	KD-75X82L	XR-75X90J	XR-55A95L	KD-85X85K	XR-85Z9J	K-85XR90
	KDL-43W6600	K-50S30		KD-55X85K	XR-65X90K	K-55XR70	XR-75X90K	XR-65A80L	XR-65A95L	XR-85X95K	
	KLV-43W672G			KD-65X75K	XR-55X90L	K-65XR70	XR-55A80L	K-65XR80	KD-85X80L	XR-77A80L	
	KD-43W880K			KD-65X80J	XR-65X90L	K-75S30	XR-75X90L	K-75XR70	K-85S30	K-75XR90	
	KD-43X75			KD-65X80K			K-55XR80				
	KD-43X75K			KD-65X85J							
	KD-43X80J			KD-55X82L							
	KD-43X80K			KD-65X75L							
	KLV-50W672G			KD-65X82L							
	KD-50X75			K-55S25							
	KD-50X75K			K-55S30							
	KD-43X70L			K-65S25							
	KD-43X75L			K-65S30							
	KD-43X80L										
	KD-50X70L										
	KD-50X75L										
	KD-32W835										
	KD-43X64L										
	K-43S20										
	K-43S25										
Luanchd	K-43S30										
	K-50S20										
	K-50S25										

[illegible]

AUDIO								
Disc%	Upto 10%, Rs.10000							
Max disc	500	2000	3000	4000	5000	6000	10000	12000
Min Txn	3500	10000	18000	55000	85000	25000	55000	65000
Applicable SKUs								
Combo Products - Through Sony Mobile Option of Pinelab (Without Serial Number Validation)	SRS-XB100	SRS-XP700	SRS-XV800	SRS-XV900	HT-A9	HT-A3000	HT-A5000	HT-A7000
		SRS-XP500	MHC-V73D			HT-S2000	A5000+SA-S	HT-A9000
		MHC-V43D	SRS-XV500			HT-S2000+	A5000+SA-S	00//M1E12+SW5+RS5
		HT-S40R	SRS-ULT70			HT-S2000+	0+SA-SW3+	00//M1E12+SW3+RS5
		HT-S400				HT-S2000+	0+SA-SW5+	00//M1E12+SW5+RS5
		HT-G700				HT-S2000+	00+SA-SW3	00//M1E12+SW3+RS5
						HT-A3000+	00+SA-SW5	//M1E12 + SW3 + RS3S
						HT-A3000+	HT-A8000	00//M1E12 + SW5+RS3S
						HT-A3000+	A8000+SA-S	9000//M1E12 + SW5
						HT-A3000+	A8000+SA-S	9000//M1E12 + SW3
						HT-A3000+	0+SA-SW3+	//M1E12 + SW3 + RS3S
						HT-A3000+	0+SA-SW5+	00//M1E12 + SW5+RS3S
						SRSULT100	00+SA-SW3	7000//M1E12 + SW5
						HT-A8000+SA-SW5		7000//M1E12 + SW3
							HT-A9M2	
						HT-A9M2+SW3		
						HT-A9M2+SW5		
						HT-A9//M1 E12 + SW5		
						HT-A9//M1 E12 + SW3		